

## PERSONAL INFORMATION ANDREA GIACOMELLI

## WORK EXPERIENCE

- APR 2018 – TODAY** International Learning Mobility Area Director at EnAIP FVG  
**EnAIP FVG** - Headquarter - Via Leonardo da Vinci, 27 33100 Udine – [www.enaip.fvg.it](http://www.enaip.fvg.it)
- Project management of “Go+Learn FVG” European learning mobility program as “Intermediate Body” of Friuli Venezia Giulia Region;
  - Research, teaching methodology development and training design in the field of creativity, innovation and entrepreneurship (new skills for new jobs);
  - Teaching design thinking and business modelling.
- Business or sector** Education and vocational training
- JULY 2017 – MAR 2018** □ Researcher and business development manager  
**IRES FVG** - Headquarter - Via Manzini 41, 33100 Udine – [www.iresfvg.org](http://www.iresfvg.org)
- Research and assessment activities about VET project and services;
  - Improving the company offer by innovating and expanding internationally;
  - Teaching design thinking and business modelling.
- Business or sector** Education and vocational training
- APR 2010 – GEN 2017** General Manager  
**Consorzio Friuli Formazione** - Headquarter – Largo Carlo Melzi, 2, 33100 Udine UD (IT) – [www.friuliformazione.it](http://www.friuliformazione.it)
- General management of the Udine University’s Business School;
  - Project designer and coordinator of post-degree masters and regional training courses;
- Other roles covered in the period on behalf of IAL FVG:
- Ago 2010 – Gen 2017: Founder and member of the executive board of the *ITS Malignani* – higher college of technology for graduate students ([www.itsmalignani.it](http://www.itsmalignani.it));
  - Sep. 2011 – Ago 2013: Adjunct professor in “Change Management” for the Economics’ Faculty at the University of Udine;
- Business or sector** Higher education and vocational training – post degree university masters.
- SEP 2011 – AGO 2013** Adjunct professor  
**UNIUD - University of Udine**, Via Palladio 8, 33100, Udine (IT)
- Teaching “Change Management” at Economics’ Faculty of the University of Udine.
- Business or sector** University education
- R&D Department Director at IAL FVG



- GEN 2004 – MAY 2014 **IAL FVG** – Headquarter – Via Oberdan 22/A, 33170, Pordenone (IT)
- Improving the company offer by innovating and expanding internationally;
  - Planning and management of research, development and training design;
  - Project designing and coordinating national and international cooperation projects.
- Other roles covered in the period on behalf of IAL FVG:
- Jan. 2004 – Dec. 2006: Training Centre Director in Trieste;
  - Sep. 2009 – Ago 2011: Chairman of “Progetto SPA” a multi-purpose centre with a Technical Vocational College for the hospitality industry sector
- Business or sector Replace with type of business or sector. □
- APR 2001 – DEC 2003 **Project design office manager at International Department**  
**ANPAL Servizi** – Headquarter, Via Guidobaldo del Monte 60, 00197 Roma (IT)
- Planning and managing project design activities within national and international labour and training mobility projects;
  - Coordinating public and private employment capacity building services, in Italy and abroad;
  - Designing and implementing training methodologies and teaching tools within the project.
- Business or sector National Employment Service Agency – International cooperation
- MAY 2001 – DEC 2003 **Business Consultant in the public sector** □  
**Lattanzio & Associati** – Headquarter, Via Borgonuovo 26, 20121 Milano (IT)
- Management Advisory for innovating public institutions and services;
  - Project designing and providing a public manager with innovation and change management training services.
- Business or sector Public bodies’ innovative capacity building
- OCT 1998 – DEC 1999 **Project designer and training coordinator**  
**CFP – Centro Studio e Lavoro la Cremeria** – Headquarter, Via Guardanavona 9, 42025 Cavriago – Reggio Emilia (IT)
- Training courses project designing;
  - Tutoring and coordinating vocational training services.
- Business or sector Vocational Training



EDUCATION AND TRAINING

- SET 2014 – FEB 2018 **PhD in Education and Continuing Training Science** 9 EQF  
**“Ca’ Foscari” University of Venice** – Dorsoduro 3246, 30123 Venezia (IT)
- Title of the doctoral thesis: “*Il capability approach per l’active aging dell’artigiano senior in ambienti d’innovazione*”.
  - Main topics covered: older workers; active ageing; capability approach; innovative and entrepreneurship competence European frameworks (EntreComp); experiential learning; design thinking; new competence framework for the digital artisan 4.0; technical education and training system reform;
- SET 1998 – AGO 1999 **Post-degree Master** □ 8 EQF  
**CFP – Centro Studio e Lavoro la Cremeria** – Via Guardanavona 9, 42025 Cavriago – Reggio Emilia (IT)
- Master in “*Change Management and Human Resource Development*”
  - Main topics covered: Innovation and Change Management; Public Organizational Development; Public Service Design; Human Resource Development; Public Service Marketing and Quality Assurance; Project Management; Project Monitoring and Evaluation;
- SET 1991 – SET 1998 **Law Degree** 8 EQF  
**University of Genova** - Via Balbi, 5, 16126 Genova GE (IT)

PERSONAL SKILLS

Mother tongue Italian

Other languages	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	B2	C1	B2	B2	B2
Proficient user.					
Spanish	A1	A1	A1	A1	A1
Basic user					

VET Research skills Research skills in the field of education and vocational training and labour marketing acquired mainly by covering the following roles:

- (2017/2018) Education and Vocational Training researcher and assessor at IRES FVG (Economic and social research institute in FVG Region);
- (2014/2018) PhD student in Education and Continuing Training Science;
- (2009/2012) External expert researcher and assessor of the social impact of the policy and projects funded by the FVG Region Authority in the local labour market and VET system.

Teaching and mentoring skills Teaching and mentoring skills acquired in several events in the sector of reference, project and training courses about the following technical and vocational training subjects:

- (2011/today) Innovation and change management;
- (2013/today) Prototyping and business modelling;
- (2014/today) Design thinking and use centred innovation;
- (2016/today) Vocation guidance training (new skills for new jobs) for students at the middle school.

Entrepreneurship Skills Entrepreneurship skills acquired by co-founding and co-running the following small enterprises:

- *Craftabile Srl*: a small artisan company that produces Educational Montessori Materials adopting digital manufacturing methods and machines (laser cut and 3D printing);
- *Linos & Co Udine*: a co-working space where creative people and enterprises co-design, start and manage their own innovative business, sharing knowledge and business opportunities freely and informally, growing professionally and personally.

Organisational/managerial skills Leadership; networking; strategic and business development; general management of education and vocational training bodies acquired mainly by covering the following roles:

- (2010/2017) The director general of University Business School of Udine (CFF)
- (2007/2008) The general manager of IAL FVG VET Regional Agencies (at that time: 250 full-time employees, 25 MIL/annual turnover);
- (2004/2006) IAL FVG Training Centre Director in Trieste;
- (2001/2003) International project design office manager at Italia Lavoro SPA (today Anpal Servizi), Italian Labour Ministry;
- (2000/2002) Project management and capacity building expert in several national projects on behalf of Lattanzio & Associati Business Consultant Company: Province of Milano; Lazio Region; Basilicata Region, etc.

Digital Skills

- In-depth knowledge of software tools and personal computing: office automation tools, project management, conceptual and mind mapping, e-learning platforms);
- expertise in online learning management systems and environments.

Project Management and  
VET advisory skills

- VET Advisory; European project design, project planning and management in the field of education and vocational training acquired in the following international and national project, among others:
- (2015/2017) VET Expert within the project: “AppSkill: European ICT Sector Skills Alliance”. Erasmus+ KA2 ([www.appskil.eu](http://www.appskil.eu));
  - (2013/2015) Author, project designer and project leader of: “Imprenderò 4.0” ([www.imprendero.eu](http://www.imprendero.eu)) a three years regional entrepreneurship training and consultant project. (About 4,5 ML euro) funded by FVG Regional Authority;
  - (2012/2014) VET Expert and capacity building management on behalf of Italia Lavoro SPA (today Anpal Servizi - Italian Ministry of Labour) within the project: “The International Labour Mobility Project” aims to programme and management of migration flows for employment;
  - (2011/2013) VET Expert within the project: “Strengthening the institutional capacity of the Regional Consortium for education and professional training”, POSDRU/93/3.3/S/61944;
  - (2011/2012) VET Expert within the project: “Supports to the National Confederation of Eritrean Workers (NCEW) for Strengthening the Tripartite Dialogue in Eritrea; EuropeAid/FED/2009/227-286/SER/001/ER;
  - (2010/2011) VET Expert within the project: “Improvement of Occupational Health and Safety Conditions at Workplaces in Turkey”; EuropeAid/127926/D/SER/TR;
  - (2008/2012) VET Expert within the project: “Assistance to the Reform of the Technical and Vocational Education and Training System in the Arab Republic of Egypt (TVET Reform Project); EuropeAid/125801/D/SER/EG;
  - (2009/2011) Project Leader and management: “Sun and pepper” Project: education and innovation for tourism. Funded by the Italia Labour Ministry;
  - (2006/2007) Project Leader and management: “PARIS Project – Topics, Models and Instruments for Trade Union Negotiations. Financed by the European Commission - Employment, Social and Equal Opportunities DG. Beneficiaries: Romanian trade unions;
  - (2005/2007) Project Leader and management: “SIIOF Interregional Project: a virtual community of expert guidance. Develop a virtual community of experts for career guidance. Financed by 12 Italian Regions. □
  - (2004/2006) Author, project designer, project leader and regional coordinator of: “RESTART Project: interventions for the relocation of the unemployed hit by employment crisis in FVG Region. (about 4,5 ML euro). Develop a MODEL and tools to facilitate the matching between demand and supply of labour, for labour and professional orientation, vocational training and job placement. Funded by FVG Regional Authority; □
  - (2004/2005) Capacity building Expert CAPYMES Project: “Capacitación para la Pequeña y Mediana Empresa. Desarrollo y Gestión del Turismo Alternativo en Panamá y Costa Rica”, Programma AL – INVEST III;
  - (2001/2003) Project designer and management of: “Lodging houses for immigrant women Project. Under Measure III Axis II of the “National Operational Programme for the Development of Southern Security 2000-2006”;
  - (2001/2003) Project designer and management of: “Immigration Information Regional Network Project”; (about 2 ML euro) funded by Veneto Region with the aim to promote the integration of regular foreigners and their families in Veneto;
  - (2001/2003) Author, project design and project management of: “AREA Project: “Programa integrado de Apoyo para la Reactivación del Empleo en la Argentina”, (about 14 ML euro) funded by the Italian Foreign Ministry;
  - (2000/2002) Project control and reporting of: “OFF Project”: Unemployment placement National Action Plan (about 35 ML euro). Financed by Italian Ministry of Labour. Beneficiary: Italian unemployed engaged in social activities.

## Publications

- “L’active aging dei docenti per una scuola capacitante” in *Formazione & Insegnamento XIV – 2*, 2016 (Rivista internazionale di Scienze dell’educazione e della formazione), SIREF, 2016;
- “Lavori socialmente utili e di pubblica utilità: strumenti a confronto in Friuli Venezia Giulia” in AA, “Mercato del lavoro in FVG” (“Labour Market in Friuli Venezia Giulia”), by “Employment Regional Agency”; Franco Angeli, 2011;
- “Lavori socialmente utili: l’esperienza in FVG” in AA, “Mercato del lavoro in FVG” (“Labour Market in Friuli Venezia Giulia”), by “Employment Regional Agency”; Franco Angeli, 2010;
- “Progetto RESTART” in AA, “Crisi occupazionale e riforma dei servizi per il lavoro” (Occupational crisis and labour services reform”), by “Employment Regional Agency”; Franco Angeli, 2008.

Date: 30th January 2018

Signature:

